

About Us

<Headings are in bold and all caps>

ABOUT US

Lanier Upshaw is a full service, independent insurance agency with a reputation for solving complex business problems. We have a proven track record over the last 70 years of helping businesses like yours succeed. Our goal is to be an asset to your company by providing sound advice, competitive rates and the best protection.

Are you tired of wasting valuable hours with your insurance agent simply because they do not understand your business? When most agents tell you they “understand” your company what they really mean is they understand what product/policy to sell you. At Lanier Upshaw we partner with you in order to find innovative solutions to your unique needs. Does this mean we’ll never recommend products to you? No, but it does mean we’ll only offer products when we feel they are necessary.

OUR TEAM

At Lanier Upshaw we take pride in the quality and integrity of our staff. And we’re not alone. We receive a steady stream of letters and emails from satisfied customers letting us know how great a job our team is doing. [Click here](#) to read some of our most recent letters or [here](#) to meet our staff.

COMPANY HISTORY

Mr. Lanier Upshaw founded this company in 1941 – right before he was called to serve in World War II. Since then our country and company have experienced tremendous change. We’ve had ups and downs but our core principles of excellence, educating customers and developing long term relationships, remain the same.

To learn more about our company’s history [click here](#).



GIVING BACK

Last year Lanier Upshaw employees contributed over \$100,000 and donated thousands of volunteer hours to various causes. And the corporation gave nearly 7% of all earnings to local charities. We are committed to improving the communities we call home. Here are some of the **charities we support.**

THINK GLOBALLY

Lanier Upshaw is partnered with the world's largest privately held commercial insurance group, Assurex Global, which gives us preferred access to leading carriers. This means we can offer comprehensive insurance, risk management, and employee benefits services globally at competitive rates. **Click here for more information.**

